

the

b.f.t.

The Big Fortified Tasting 2010

Glaziers Hall, London

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GLAZIERS HALL
Conference and Banqueting Venue

The Big Fortified Tasting 2010

FOYER

Entrance

the b.f.t.

Welcome to The Big Fortified Tasting 2010

The genesis of **the b.f.t.** lies in a conversation with wine buyer Tim French, in the cellars of one of London's landmark retailers, under the bustling streets of Piccadilly three years ago. A suitable scene for the past, present and future of fortified wine to come up for air.

And here we are those three years later. With thanks to the far-sightedness of the Port Wine Institute, The Sherry Institute of Spain and The Madeira Institute, coupled with Ben's tenacity to make it happen, a complete opportunity for you to taste, celebrate, discuss and formulate your own ideas and plans for how to feature fortified wine in the coming year.

There can be no wine category whose diverse and unique produce has shaped, and been shaped by, the history of this nation, and the wider world.

The collective debris of foraging merchants, poets and writers span five centuries of experimentation and development. Surely, then, reason enough to create an environment where the world's great fortified wines can gather together before the eyes of the wine trade? Maybe so, but as we enter the second decade of a whole new century, we see the need for the b.f.t. as greater than ever.

Has the quality of wine in this category ever been higher? Probably not, and yet, many of the prices have never been lower. This, of course, offers up two scenarios. For the retailer or restaurateur, here is the opportunity for a fantastic-value proposition for your clients, often as an add-on over and above your other sales. For the producer, a conundrum. In the short term, outstanding value, combined with such wonderful stories of history, winemaking and maturation which can dazzle (but hopefully not blind) the consumer. But in the medium- to long-term, a challenge for the market to see the real value of wines within this category. At **the b.f.t.**, we are optimistic for both present and future, and hope that The Big Fortified Tasting can become an integral part of both your annual fixture list, and the exciting future of the category.

We hope you enjoy the day, and look forward to seeing you again in 2011.

Danny Cameron
danny@thebft.co.uk

Ben Campbell-Johnston
ben@campbell-johnston.com

The Big Fortified Tasting
www.thebft.co.uk

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THE SHERRY INSTITUTE OF SPAIN

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FEADER



The Sherry Institute of Spain proudly co-sponsors

The Big Fortified Tasting

A long overdue shop window showing the fantastic range of these fascinating wines from around the world.

Sherry has been part of our history for over five centuries; now we see a resurgence of interest from younger drinkers, discovering for themselves, its wide variety of tastes and styles.

Visit www.sherry.org to learn more about Sherry, how and where it is made.

Contact **The Sherry Institute of Spain** for more information.

+44 (0) 1582 719830

sherry.institute@btinternet.com

Sherry - part of our past - building our future.



Gonzalez Byass

Table
1
SHERRY

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Gonzalez Byass has been producing high quality sherry in Andalucía for 175 years. It is best known for its award-winning, ultra-dry Fino, Tio Pepe, the perfect chilled aperitif, but also makes a wide range of other classic styles, including a range of dry to sweet Amontillados and Olorosos and the unctuous Rare Old Soleras, which are a minimum of 30 years old and are available in strictly limited quantities.

1. Elegante Fino
2. La Concha Amontillado
3. Tio Pepe Fino
4. Viña AB Amontillado
5. Alfonso Oloroso Seco
6. Solera 1847 Oloroso Dulce
7. Nectar PX
8. Matusalem Oloroso Dulce
9. Apostoles Palo Cortado
10. Del Duque Amontillado
11. Noë PX
12. Gonzalez Byass Vintage Oloroso 1978

“La Guita”

La Guita

Table
2a
SHERRY

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www.laguita.com

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LA GUITA

Bodegas de Hijos de Rainera Pérez Marín

Bodegas de Hijos de Rainera Pérez Marín was established in 1852 and the brand ‘La Guita’ was officially registered in 1908. ‘Guita’ is Spanish for cord and each bottle has one attached to its neck. ‘La Guita’ was the first Manzanilla to carry the bottling date on the back label and is currently available in three formats: 75cl, 37.5cl and 20cl.

13. La Guita NV Manzanilla



Williams & Humbert

Table
2b
SHERRY

Williams & Humbert,
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Founded in Jerez in 1877 by two enterprising Englishmen, Williams & Humbert is internationally recognised for the quality of its portfolio. Today the company is located on the outskirts of town in modern cellars where traditional Solera methods of production are maintained.

14. Williams and Humbert Alegria Manzanilla

15. Williams and Humbert Dry Sack Medium

16. Williams and Humbert Canasta Cream

17. Williams and Humbert Palo Cortado Dos Cortados VOS 20 Year Old

18. Williams and Humbert Pedro Ximenez Don Guido VOS 20 Year Old

19. Williams and Humbert Jalifa Amontillado VORS 30 Year Old



Garvey

Table
3a
SHERRY

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Founded in 1780 by William Garvey, Garvey remains privately owned by the Ruiz-Mateos family. Today the bodega is situated nearby its vineyards in west Jerez, the best area of town for maturing Fino. Garvey also has bodegas in Sanlucar where its Manzanilla Juncal is made. San Patricio Fino is our flagship brand.

20. San Patricio Fino

21. Juncal Manzanilla

22. Garvey Amontillado Seco

23. Juncal Pedro Ximenez



Bodegas Valdivia

Table
3b
SHERRY

Bodegas Valdivia
C/Zoilo Ruiz Mateos Camecho s/n
Jerez de la Frontera
Cadiz
Spain
11408
www.bodegavaldivia.com

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The Food Market
New Covent Garden
SW8 5LL
0207 720 5350
www.libertywines.co.uk

Acquired in the 1950s by the Ruiz-Mateos family, Valdivia's vineyards are located on the chalky, Albariza soils of Jerez.

Each Sherry represents a different style, but each is authentic and true to its class. The brilliance of Valdivia lies within their Sacromonte wines, a range of unique Sherries with a minimum age of 15 years and a rare intensity and balance.

24. NV Fino Seco, Valdivia

25. NV Manzanilla Seca 'La Rubia', Valdivia

26. NV Amontillado Seco 'Dorius', Valdivia

27. NV Amontillado Seco, Sacromonte

28. NV Oloroso Seco, Sacromonte

29. NV Pedro Ximenez, Sacromonte



Bodegas Hidalgo - La Gitana

Table
4
SHERRY

Bodegas Hidalgo-La Gitana,
Banda de la Playa 42,
Sanlúcar de Barrameda,
Cadiz, Spain
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Bodegas Hidalgo has been producing fine Manzanilla and a range of rare aged sherries in their bodegas in Sanlúcar de Barrameda since 1792. Now in the 7th generation of family ownership, Bodegas Hidalgo is committed to crafting the very best quality wines that are true to their origins and heritage.

30. La Gitana Manzanilla
31. Pasada Pastrana Manzanilla (single vineyard)
32. Amontillado Napoleon
33. Amontillado Napoleon VORS
34. Oloroso Faraón
35. Oloroso Faraón VORS
36. Jerez Cortado Wellington VOS
37. Palo Cortado Wellington VORS
38. Pedro Ximenez Triana
39. Pedro Ximenez Triana VORS



FERNANDO
de CASTILLA

Fernando de Castilla

Table
5a
SHERRY

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www.boutinot.com

A long-established producer of fine Brandy de Jerez and PX, Fernando de Castilla was revitalised in 1999 by Jan Pettersen, a Norwegian with a passion for top quality sherry and 15 years experience at Osborne. After taking over the cellars of the Sherry shipper Jose Bustamante, located next door to the main bodega, Jan quickly established Fernando de Castilla as masters of the production and ageing of fine, unblended, untreated Sherries. The bodega's reputation is based on the excellence of the Antique range of intensely pure and complex single solera Sherries whose award winning packaging makes them even more impressive.

Highlights: Award-winning Antique range

The Antique Palo Cortado was awarded trophies for 'Best of Show' and 'Best Dry Sherry' at the 2009 New Wave Spanish Wine Awards, and Gold (Best in Class) at the International Wine and Spirit Competition 2009.

The Antique Amontillado scooped the trophy for 'Dry Sherry over £10' at the 2009 Decanter World Wine Awards.

The Antique Oloroso took a Critics' Choice and a Gold award at the 2009 Sommelier Wine Awards (where the Antique Pedro Ximenez was also awarded a Gold)."

40. Fernando de Castilla Classic Fino
41. Fernando de Castilla Classic Pedro Ximenez
42. Fernando de Castilla Antique Fino
43. Fernando de Castilla Antique Oloroso
44. Fernando de Castilla Antique Amontillado
45. Fernando de Castilla Antique Palo Cortado

Bordegas Barbadillo S.L.
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Herts
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01442 870900
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Founded in 1821 and famous for their Manzanilla, Antonio Barbadillo SA remains under family control today. Seventeen bodegas in prime position in Sanlúcar de Barrameda, with reserves of more than 45000 butts, enable Barbadillo to provide world markets with the highest quality Manzanilla and Sherries.

The Barbadillo vineyards are located in the famous Sherry triangle, and qualified as 'Jerez Superior' (the best soil in the area.) On these gently undulating hills Barbadillo has two vineyards called Santa Lucía and Gilbalbín.

46. Manzanilla Solear (37.5cl)
47. Barbadillo Fino Sherry
48. Barbadillo Amontillado Sherry
49. Barbadillo Obispo Gascon Palo Cortado Sherry
50. Barbadillo Oloroso Sherry
51. Barbadillo Pedro Ximenez Sherry



La Ina

Table
6a
SHERRY

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La Ina is internationally recognised as one of the greatest finos on the market today. Aged in its solera for up to six years, it is bone dry and gloriously nutty - the ultimate aperitif. La Ina's celebrity is such that it was chosen some years ago for the royal banquet for President Bush at Buckingham Palace. No wonder, then, that the highly respected Spanish wine critic José Penin rated it "the best Spanish wine of the decade".

52. La Ina Fino Muy Seco



Domecq

Table
6b
SHERRY

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Bodegas Domecq has been producing exceptional sherries since 1730, and was long famous for supplying the Spanish and British royal families with their private sherry reserves. The brightest jewels in Domecq's considerable crown are the very old rare sherries (VORS), whose spectacular successes at the International Wine and Spirit Competition in 2006 led to Beltran Domecq being chosen as winemaker of the year. These are exceptional sherries from very special soleras, some of which were established over a century ago, and the solera for Sibarita is in fact the oldest in Jerez, dating back over 200 years to 1792. These precious sherries have found worldwide acclaim, and are found on the lists of top restaurants around the world.

- 53. Domecq VORS Range

- 54. Amontillado 51-1a

- 55. Oloroso Sibarita

- 56. Palo Cortado Capuchino

- 57. Pedro Ximenez Venerable

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fax: +(34)915104135
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28002 Madrid-Spain

Seeking Distribution

Bodegas Tradición is one of the smallest wineries in the Jerez Region but it has the oldest tradition amongst sherry producers with family roots since 1650. Exclusively dedicated oldest of the wines qualified by the regulating authorities, Bodegas Tradición's reputation its short career is considerable. Ranked as one of the 100 top wineries in the world in Wine & Spirits Magazine, Bodegas Tradición is starting to be acknowledged by handmade, hand numbered and limited production of all its wines. Trying to maintain the wines natural as in the casks, BT does not chill filter, stabilize or blend different wine styles.

58. Palo Cortado Tradición VORS

59. Oloroso Tradición VORS

60. Amontillado Tradición VORS

61. Pedro Ximenez Tradición VOS



Sandeman Sherry

Table
7b
SHERRY

Contact in the UK:
Johnny Powell, Director, Stevens Garnier.
Johnny.Powell@stevensgarnier.co.uk

In a twist to Portugal's historic norm, Sandeman managed to invade Spain and now produce some of the world's finest sherries. In the constant pursuit of excellence Sandeman concentrates its efforts on the production of just a handful of wines, amongst which the old Solera offerings are masterpieces of the art. Fortified wine is an intrinsic part of the Sogrape empire, with Sandeman playing the lead role.

- 62. Don Fino

- 63. Dry Don Amontillado

- 64. Delux Rare Fino Limited Release 15°

- 65. Royal Esmeralda 20 yr Old Dry Amontillado 50cl

- 66. Royal Corregidor Rich Old Oloroso 20° 50cl

- 67. Ambrosante Old Solera Pedro Ximenez 70°



Emilio Lustau

Table
8
SHERRY

Emilio Lustau S.a.
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Established in 1896 the Lustau name is synonymous with high quality. Lustau has a wide range of award winning sherrys from all three Sherry towns, including their acclaimed Almacenistas wines.

- 68. Puerto Fino
- 69. Manzanilla Papirusa
- 70. Manzanilla Pasada, Almacenista Cuevas Jurado
- 71. Manzanilla Amontillada, Almacenista Cuevas Jurado
- 72. Los Arcos, dry Amontillado
- 73. Palo Cortado, Almacenista Vides
- 74. Don Nuno, dry Oloroso
- 75. Emperatriz Eugenia Oloroso
- 76. East India, sweet Oloroso
- 77. Añada 1990 vintage
- 78. Emilin Moscatel
- 79. San Emilio, Pedro Ximenez



Equipo Navazos

Table
9a
SHERRY

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07713642820

Jesús Barquín and Eduardo Ojeda are friends with a very strong interest in Jerez. Jesús is an academic working at the University in Granada and a critic on food and wine, while Eduardo is the technical director of Grupo Estevez (Valdespino, Real Tesoro, La Guita etc) and they in turn have a number of friends, not just in Spain, with a similar interest in great wines from Jerez. This small informal group, choosing to benefit from Eduardo's and Jesús's knowledge of and contacts in the Jerez world selected wines from individual barrels (Bota) for their own enjoyment. They would select a barrel of Manzanilla or Amontillado, draw off a certain volume, bottle it and distribute it amongst themselves. One or two of the friends had the idea that it would be a good idea to be able to offer these rare and exceptional wines to the top restaurants in Spain and so the hobby became a little more commercial.

- 80. La Bota No 21 Palo Cortado

- 81. La Bota No 18 Fino de Machanurdo Alto

- 82. La Bota No 17 Palo Cortado "Bota Punta"

- 83. La Bota No 16 Manzanilla "Navazos"

- 84. La Bota No 11 PX, Jerez

- 85. La Bota No 10 Manzanilla Pasada



Campbell's of Rutherglen

Table
9b
AUSTRALIA



Stanton and Killeen

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Awin Barratt Siegel Wine Agencies, 28 Recreation Ground Road, Stamford, Lincs, PE9 1EW

Contact: David Wright Tel: 01372 274065 E-mail: dftw@abswineagencies.co.uk

Campbell's of Rutherglen, Rutherglen, Victoria

The Campbell family winemaking heritage began in 1870 when Scotsman John Campbell made his first wine from the Bobbie Burns vineyard. Following a severe outbreak of phylloxera and determined to maintain the business, John's son David introduced phylloxera resistant American rootstocks and by 1930 eighteen hectares of vines were flourishing. The fifth generation of the Campbell family, brothers Colin and Malcolm have maintained the commitment to quality and growth and today there are about sixty four hectares under vine. Campbells is one of the inaugural members of the Australian First Families of Wine (AFFW) created in 2009.

www.campbellswines.com.au

-
- 86. Campbell's Rutherglen Muscat NV
 - 87. Campbell's Classic Rutherglen Muscat NV
 - 88. Campbell's Grand Rutherglen Muscat NV
 - 89. Campbell's Rare Rutherglen Muscat, Merchant Prince NV

Stanton & Killeen, Rutherglen, Victoria

Stanton & Killeen is just a few years older than Campbells having been founded in 1864 by Englishman Timothy Stanton. Of their 300 hectare mixed farm about 30 hectares of the best draining soils are planted to vines. Famed in particular for their fortified wines their Muscats tend to be richer in style than Campbells, showing more intense dried fruit, fig and fruit cake characters. This is partly due to the original vineyards, planted by Jack Stanton in 1921, which are still in production today and produce some of the finest fruit in the region.

www.stantonandkilleenwines.com.au

-
- 90. Stanton & Killeen Rutherglen Muscat NV
 - 91. Stanton & Killeen Classic Rutherglen Muscat NV

Julie Reid, Export Manager
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Seeking distribution

Buller Wines is a multi-award winning, fourth generation family owned wine company established since 1921. Our premium fortified wines have won Trophies two years in a row at the Decanter Magazine World Wine Awards, a Trophy at last years IWC and received 100/100 Robert Parker on two occasions.

92. Fine Old Muscat

93. Fine Old Tokay

94. Fine Old Liqueur Tawny

95. Portly Gentleman

96. Angela's Blend

97. Calliope Rare Tokay



Morris of Rutherglen

Table
10b
AUSTRALIA

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Founded in Rutherglen, 250km north of Melbourne, in 1859 Rutherglen climate is strongly continental, with very hot summer days and cold nights.

One of just five wineries based on a special band of loam which extends 2.3 kilometres to the east and 5 kilometres south of the town. Pioneers of the Durif variety in Australia. Part of Orlando Wines (now part of Pernod Ricard) since 1970.

Chief Winemaker is David Morris:

- 5th Generation of the Morris family
 - one of Australia's most awarded individual winemakers - 266 Trophies & 1,151 Gold Medals since 1993
 - extensive show judging experience
 - one of Australia's most sought-after winemakers as a speaker at functions for the trade, media, customers etc
-

98. Morris Classic Liqueur Muscat

99. Morris Classic Liqueur Tokay

100. Morris Classic Tawny

101. Morris Old Premium Rare Liqueur Muscat

102. Morris Old Premium Rare Liqueur Tokay

103. Morris Old Premium Rare Tawny



Quady

Table
11a
USA

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Address:
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Bedfordshire
LU1 1UR

Andy Quady's change of career from making fireworks to making wine produced an explosion of its own kind when he created Essensia from the Orange Muscat grape. It was an instant success at tastings and wine shows and until 1985 he could not make enough to satisfy demand. Having an aroma reminiscent of orange blossom, it is particularly delicious with chocolate and desserts containing almonds, peaches, apples, or apricots.

Following the success of Essensia, Andy's next creation was Elysium from the Black Muscat variety. With an aroma of roses and berry like taste, it is rich and full flavoured, and matches a variety of desserts and blue cheeses.

His starboard range of fortified-style wines, made from the classic Portuguese varieties, has proved very popular, and when a bottle is being enjoyed it should only be passed to the right!

Andy Quady's latest project was to create two world class vermouths in a new "California" style. The results are Vya Extra Dry, and Vya Sweet, both great with ice, on their own, or in mixed drinks. The Vya sweet was awarded the Best Vermouth IWSC Trophy 2009.

104. Vya Extra Dry Vermouth (18%)

105. Vya Sweet Vermouth (16%)

106. Starboard Batch 88 (20%)

107. Starboard Vintage 1996 (20%)



Carlo Pellegrino

Table
11b
MARSALA

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In 1880, Paolo Pellegrino, a local politician and vineyard owner founded a winery in the town of Marsala for the production of a fortified wine. The Victorians greatly enjoyed the wine and, helped by the British Empire, Marsala became hugely successful. Today the Company is still family owned and managed and has expanded to become the market leader.

Only white grapes can be used for the production of Marsala (Grillo, Cataratto and Inzolia) with the exception of the Rubino Marsala where red grapes may be used (Pignatello and Nero Mascalese). The grapes are pressed, fermented and boiled must called “calamich” is added together with a little grape spirit. The young wine is then left to mature in large oak barrels and French barriques.

Pellegrino’s Marsala wines are appreciated and enjoyed in every corner of the world, and can be served chilled as aperitifs, or in cocktails, at room temperature as dessert wines, as a refined accompaniment to strong cheese . It is also a vital ingredient in many fine recipes.

- 108. Marsala Superiore DOC secco
- 109. Marsala Vergine Soleras DOC secco
- 110. Marsala Vergine DOC Vintage 1980
- 111. Marsala Superiore Oro DOC
- 112. Rubino Marsala Fine DOC
- 113. Marsala Superiore DOC “Garibaldi” dolce



Caves du Mont Tauch

Table
12
FRANCE

Caves du Mont Tauch
2 Rue de la Cave co-opérative
11350 Tuchan – France
Tel : 0033 (0)4 68 45 41 08
Fax : 0033 (0)4 68 45 45 29
Email : contact@mont-tauch.com

Contact: Antoine Leray
UK Sales director
aleray@mont-tauch.com
www.mont-tauch.com

Set in the Languedoc's dramatic landscape of picturesque hills and Cathar castles, Mont Tauch is one of France's leading cooperatives, based in the heart of the Fitou appellation in the Languedoc, Southern France. The wines reflect this exceptional natural wealth of diversity and beauty in the Mediterranean landscape.

The "Mont Tauch Classic Sweet Wines" range offers an easy approach to the Fortified Wines of the Roussillon. The grape variety is mentioned to give curious consumers a piece of information that is familiar and easy to spot.

The "Mont Tauch Premium Sweet Wines" range offers a connoisseur approach to the Fortified Wines of the Roussillon with old vintages and grand cru selection.

114. Mont Tauch Classic Sweet Wines, Muscat de Rivesaltes AOC
(*Muscat Petits Grains*)
115. Mont Tauch Classic Sweet Wines, Rivesaltes AOC (Grenache Noir)
116. Mont Tauch Classic Sweet Wines, Maury rouge AOC (Grenache Noir)
117. Mont Tauch Classic Sweet Wines, Maury blanc AOC (Maccabeu)
118. Mont Tauch Premium Sweet Wines , Banyuls Grand Cru AOC, 2001
119. Mont Tauch Premium Sweet Wines , Rivesaltes Hors d'Age AOC, 1995
120. Mont Tauch Premium Sweet Wines, Maury Rouge Vieille Réserve
AOC, 1980
121. Mont Tauch Tradition, Muscat de Rivesaltes AOC
122. Mont Tauch Tradition, Banyuls AOC
123. Mont Tauch Tradition, Maury rouge AOC
124. Mont Tauch Reserve, Rivesaltes AOC
125. Mont Tauch Reserve, Maury rouge AOC
126. Domaine de Montnoir, Muscat de Rivesaltes AOC, 2008 (Organic)

Richards Walford Ltd

Hales Lodge, Pickworth, Stamford, Lincs PE9 4DJ

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Fax: +44 (0) 1780 460 276

Email: karen@r-w.co.uk

Table
13a
FRANCE

Domaine de La Rectorie

Domaine de la Rectorie

Les Frères Parcé, Domaine de la Rectorie, Banyuls-sur-Mer

Marc and Thierry Parcé have been bottling their wines since 1984, but the vineyard has been in their family for generations passed down from their great grandmother. The method of vinification depends on the vineyard : there are over thirty different patches of vineyards influenced by varying exposures to the sun and different altitudes (ranging from 0-400 meters). The main variety is Grenache Noir, used for Banyuls, together with a little Syrah, Carignan and Mourvedre for the 'Collioure' wine. Whites are made from Grenache Gris.

- 127. Banyuls, Cuvée Parcé Frères, Domaine de la Rectorie 2008, Rousillon (50cl)
- 128. Vin de Liqueur, Cuvée Elisabeth, Domaine de la Rectorie 1999, Rousillon (75cl)

Maury

Les Vignerons de Maury

Les Vignerons de Maury, Maury

The Maury co-operative has traditionally kept stocks of very old wine, ageing in the roof space of their rabbit warren of buildings, often in 100 year old demi-muids. The majority of these contain mother wines dating from the late 1920s. Individual casks are bottled and numbered, taking care only to draw about 1/3 of the wine and then topped up. These traditional, longaged, vins doux naturels were produced from variously-coloured Grenache grapes, grown on the arid schists around Maury, which gives them great firmness and the long ageing in old casks results in appetising rancio flavours.

- 129. Maury Solera 1928, Vignerons de Maury, Rousillon (50cl)

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Table
13a
FRANCE



Domaine de Rancy

Brigitte & Jean-Hubert Verdaguer, Domaine de Rancy, Latour de France

The estate has 13 hectares in production, a mixture of schiste and clay/chalk, situated around the villages of Latour de France, Estagel and Montner, north west of Perpignan. This is as far as one can get from industrial Rivesaltes, producing Rancio Rivesaltes from 40 year old vines (95% Maccabeu with Grenache Blanc and Gris) and average yields of 20h/h.. They make wholly natural wine, first for 12 months on fine lees in concrete, and then seemingly indefinitely in various sized 100 year old barrels.

130. Rivesaltes, Vin Doux Naturel , Domaine de Rancy 1982, Rousillon
(75cl)

131. Rivesaltes, Vin Doux Naturel , Domaine de Rancy 1956, Rousillon
(75cl)

DOMAINE
DE
LA GARANCE

Domaine de la Garance

Muriel Clavier & Pierre Quinonero, Domaine de la Garance, Caux

Pierre Quinonero is a firm believer in respecting nature and the true character of a wine and he produces wines that show the diversity of the terroir they come from. Villafranchien, a stony, gravely soil, mixed with red clay as well as basalt, marl, gneiss, limestone and granite can be found in his 8 hectares. The vines are farmed along organic and biodynamic principles, since founding the domaine in 1991. Situated north east of Pézenas, there are mainly old vines including Carignan, Clairette, Grenache Gris and Ugni Blanc, with more recent plantings of Syrah, Grenache Noir and Chardonnay.

132. Bruixas, Vin de Liqueur Solera Hors d'Age , Domaine de la Garance,
Languedoc (75cl)

Bacalhôa Vinhos de Portugal S.A.,
Estrada Nacional 10,
Vila Nogueira de Azeitão,
2925-901 AZEITÃO,
PORTUGAL

Contact in the UK:
Ehrmanns (EI Wines)
Rachel Herrig,
Unit 2b,
The Courtyard,
44 Gloucester Ave,
London NW1 8JD,
tel: +44 207 449 9916

Founded in 1922 in the heart of the Setúbal peninsula, Bacalhôa is one of Portugal's winemaking pioneers and leading wine producers. There are regular investments in new plantings and property acquisition with wineries in Alentejo, Setúbal Peninsula (Azeitão), Lisbon, Bairrada, Dão and Douro. Bacalhôa is committed to fusing tradition and innovation to produce wines of superior quality.

- 133. JP Moscatel de Setúbal 2002

- 134. BACALHÔA MOSCATEL DE SETÚBAL 2003

- 135. BACALHÔA MOSCATEL DE SETÚBAL 1999

- 136. BACALHÔA MOSCATEL DE SETÚBAL 1998

- 137. BACALHÔA MOSCATEL ROXO 1999

- 138. Moscatel Superior 1983



Companhia Agricola do Sanguinhal

Table
14a
PORTUGAL

COMPANHIA AGRICOLA DO
SANGUINHAL, Lda
Quinta das Cerejeiras
Apartado n.º 5,
2544-909 Bombarral
PORTUGAL
Tel: (+351) 262 609 190
FAX: (+351) 262 609 191
www.vinhos-sanguinhal.pt
info@vinhos-sanguinhal.pt

Contact in the UK:
Oakley Wine Agencies
Fox and Pheasant Centre, White Colne
Colchester. CO6 2PS
Tel: 01787 220070
oakleywine@btconnect.com
www.oakleywineagencies.co.uk

The “**Quinta da Bela Vista**” is now around 70 years old and was made with various lots of old vintages. It is a unique and precious reminder of the glorious fortified wines of Carcavelos. The Companhia Agricola do Sanguinhal has the sole remaining stocks of “Quinta da Bela Vista”, last harvested in 1969.

Quinta do São Fransisco Licoroso was made before an appellation even existed to define it. Now part of the Lisboa appellation this wine is a forerunner of current offerings from elsewhere in the region.

139. **Quinta de Bela Vista, Carcavelos NV.**
Bottled 1991. (Last vintage 1969, average age 70 years)

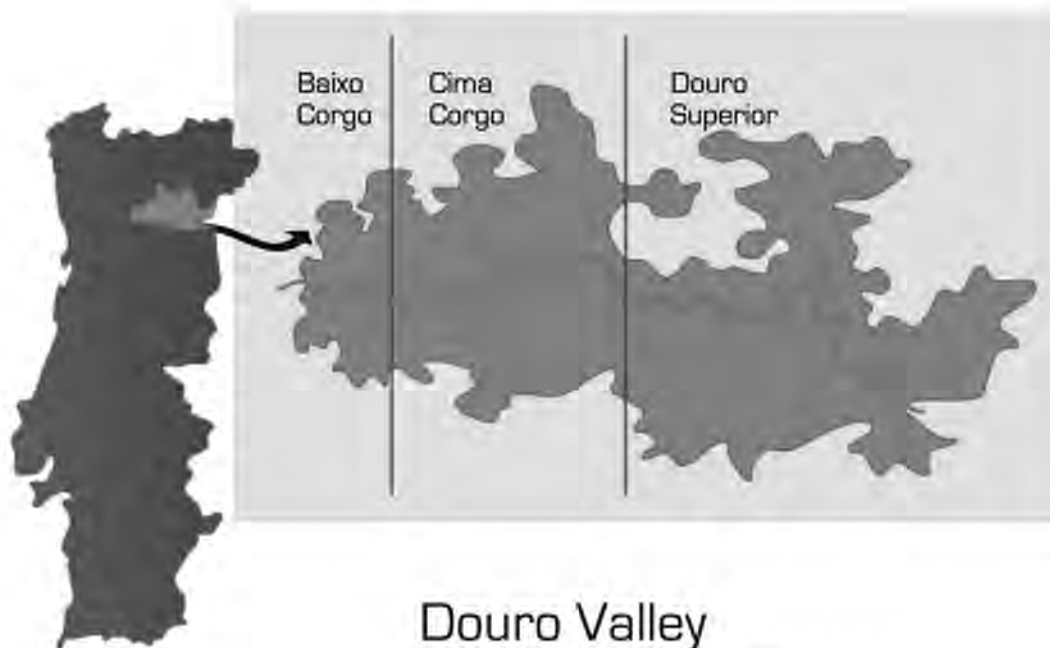
140. **Quinta do São Francisco, NV.**
Vinho Licoroso Estremadura (now Lisboa)



Instituto dos Vinhos do Douro e do Porto, I. P.

White, Ruby or Tawny

Regardless of the style, Port Wine has the ability to arouse your senses and turn every occasion into a special event.



Douro Valley Port Wine Terroir

Product of the Douro Winemaking Region, which was demarcated and delimited in 1756, Port Wine is a unique wine, the fruit of an extravagance of Nature that was perfected by Man. Port embodies the centuries-old secrets of a perfect symbiosis between the forces of nature and the determination of Man, who created the steep hillside terraces in the Douro River valley.

Total area: 250 000ha

Area under vines: 46 000ha

Main red grape varieties: Touriga Nacional, Tinta Barroca, Tinto Cão, Tinta Roriz.

Despite the multiplicity of variations and flavours, Port Wine can be classified as belonging to three principle styles, based on the colour and characteristics of each wine.

Whites | Tawnies | Rubies



Instituto dos Vinhos do Douro e do Porto, I. P.

Oakley Wine Agencies

Fox and Pheasant Centre, White Colne
Colchester. CO6 2PS
Tel: 01787 220070
oakleywine@btconnect.com
www.oakleywineagencies.co.uk

Table
14b
PORT



Quinta Nova

Quinta Nova de
Nossa Senhora de Carmo
Rua de Meladas, 380
4535-186 Mozelos
VFR - Portugal
Tel.: +351 227 475 400
quintanova@amorim.com

Quinta Nova (de nossa senhora do Carmo) was acquired in 1999 by the Amorim family and considerably extended to a current planted area of 86 hectares. The vineyards lie just 5 km west of Pinhao, on the north bank of the river, facing south. A rich and ripe style of port is the result.

141. Quinta Nova Reserve Port (50cl)
142. Quinta Nova Late Bottled Vintage 2005
143. Quinta Nova Vintage 1997
144. Quinta Nova Vintage 2007



Duorum

Duorum Vinho SA
Quinta do Castelo Melhor
Estrada Nacional 222
5150 - 146 Vila Nova de Foz
Coa
00351 223 716 228
info@duorum.pt

The **Duorum** vineyards lie in the upper Douro, with a planned area of over 250 hectares planted in virgin territory. This is the first port to be produced at the property and was recently awarded 91 points by the Wine Advocate. It is a partnership between João Portugal Ramos and Jose Maria Soares Franco.

145. Duorum Vintage Port 2007



Fonseca

Table
15
PORT

Fonseca Port
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4401 Vila Nova de Gaia
Portugal
Tel: 00 351 223742800
Amanda Brunner
Amanda.brunner@fonseca.pt
www.fonseca.pt

Mentzendorff & Co Ltd
Prince Consort House
27-29 Albert Embankment
London
SE1 7TJ
tel; 0207 840 3600
Simon Gotelee
simong@mentzendorff.co.uk

Records of the Fonseca Guimaraens business date back to the late 1700s to a company then called Fonseca and Monteiro, based in Porto. The business in its current shape took form in 1822 when Manuel Pedro Guimaraens acquired the majority share of the Fonseca holdings. In 1948, a fine vintage year, ownership was consolidated with Taylor, Fladgate and Yeatman. David Guimaraens is the sixth generation of the family at this supreme Port house. Quinta do Panascal is the company's top estate, situated in the Távora valley. It is the only estate in the region to offer a guided audio tour to visitors.

146. Fonseca Siroco (White Port)
147. Fonseca Bin 27 Port
148. Fonseca Crusted Port
149. Fonseca Terra Prima Port (Organic)
150. Fonseca Unfiltered Late Bottled Vintage Port 2005
151. Fonseca 10 Year Old Tawny Port - 50cl
152. Fonseca 20 Year Old Tawny Port
153. Quinta do Panascal 1998
154. Fonseca Guimaraens 1996
155. Fonseca Vintage Port 1985
156. Fonseca Vintage Port 2007



Quinta de la Rosa

Table
16a
PORT

Sophia Bergqvist
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Fax +351 254 732346
www.quintadelarosa.com
Sophia@quintadelarosa.com

Contact in the UK:
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London SW8 5BL
+44 (20) 7819 0360
www.fmvwines.com
Damian.Carrington@fmvwines.com

Quinta de la Rosa is a family owned and run vineyard situated in the heart of the A graded vineyards on the banks of the River Douro. Given to Sophia Bergqvist's grandmother, Claire, as a christening present over 100 years ago, the vineyard used to supply the grapes that went into Sandeman's leading vintage ports. In 1988 Sophia and her father, Tim, were one of the first quintas to take advantage of the new legislation allowing vineyards to produce, mature, blend and commercialise ports directly from the Douro without having to have a warehouse in Vila Nova da Gaia. With the assistance of Jorge Moreira, wine maker, La Rosa has developed a reputation for making small quantities of high quality port and wines. Much of the port is still trodden in traditional granite lagares.

- 157. Quinta de la Rosa White Port

- 158. Quinta de la Rosa Finest Reserve Port

- 159. Quinta de la Rosa Late Bottled Vintage 2004 Port

- 160. Quinta de la Rosa Ten Year Old Tawny Port

- 161. Quinta de la Rosa Vintage Port 2000

- 162. Quinta de la Rosa Vintage Port 2007



Ramos Pinto

Table
16b
PORT

Adriano Ramos Pinto
Av Ramos Pinto, no 400,
Vila Nova de Gaia,
Portugal
www.ramospinto.pt

Contact in the UK:
Maisons Marques et Domaines
Contact: Marni Laurent-Trammell,
Brand Manager
Tel: 020 8812 3388
Email: marni@mmdltd.co.uk
Website: www.mmdltd.co.uk

Founded in 1880, Ramos Pinto has played a significant role in port production in the Douro Valley. Joao Nicolau de Almeida, one of the heirs of the original founders, was responsible for officially identifying the five key grape varieties that are best suited to the Douro region, which is now adopted by the authorities for all new plantings. In 1990, Ramos Pinto became part of the Champagne Louis Roederer Group, who continue to invest and develop this famous Port house.

- 163. Ramos Pinto Collector Ruby Reserve (Unfiltered)

- 164. Ramos Pinto Late Bottled Vintage 2004 (Unfiltered)

- 165. Ramos Pinto 'Quinta de Ervamoira' 10 Year Old Tawny

- 166. Ramos Pinto 'Quinta do Bom Retiro' 20 Year Old Tawny

- 167. Ramos Pinto 30 Year Old Tawny

- 168. Ramos Pinto Quinta de Ervamoira Vintage 2007



Quinta do Crasto

Table
17a
PORT

Quinta do Crasto
Rua de Fez, 455-457
4150-331 Porto
Portugal
Tel. +351226105493
Fax +351226151243
e-mail : crasto@quintadocrasto.pt

Contact in the UK:
Enotria
4-8 Chandos Park Estate
Chandos Road
London
NW10 6NF
Tel 020 89614411
Fax 020 89618773
e-mail : e.bettridge@enotria.co.uk

Quinta do Crasto is located on the right bank of the river Douro, halfway between Régua and Pinhão. The quinta covers 130 hectares, of which 70 are planted with grade "A" vineyards. Sitting on a privileged location in the Douro Demarcated Region, Quinta do Crasto has been in the family of Leonor and Jorge Roquette for over a century. Like other great Douro quintas, its origins lie in ancient times (the name CRASTO comes from the Latin word castrum, a Roman fort). References to Quinta do Crasto date as far back as the early seventeenth century, long before the Douro became the world's first demarcated wine region in 1756. Large investments were made over the last years to restructure the vineyards and install modern winery equipment, guaranteeing the production of high quality table wines, such as Crasto Douro Red, Quinta do Crasto Douro Reserva Old Vines, single variety wines (100 % Touriga Nacional and 100% Tinta Roriz) and single vineyard wines (Vinha da Ponte and Vinha Maria Teresa), as well as top port wine categories such as Late Bottled Vintage and Vintage Port. While using state-of-the-art vinification technology, the quinta has always retained its traditional foot treading method in granite tanks, called "lagares". All the investments made in the past combined with the tradition and passion that is put into the wine making, has given Quinta do Crasto a prominent name in wine market scene, at home and abroad.

169. Quinta do Crasto Late Bottled Vintage Port 2005

170. Quinta do Crasto Vintage Port 2005

WINE&SOUL, LDA
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VALE DE MENDIZ
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PORTUGAL
TEL. +351 936161408
FAX. +351 254732623
pintas.douro@mail.telepac.pt

Contact in the UK:
Corney & Barrow Ltd
1 Thomas More Street, London, E1W 1YZ
Direct Line: +44 207 265 2441
Contact person: Alison Buchanan :
alison.buchanan@corneyandbarrow.com
www.corneyandbarrow.com

“In 2001 we decided to make a wine together, so we bought an old port lodge at Vale de Mendiz, rebuilt the lagares and choosed grapes from the Pinhão Valley. In 2003 we bought the vineyard. Our goal is to create wines that express all the character of the traditional vineyards and varieties from the Douro Valley. A balanced wine between the concentration, complexity and elegance. Finally in 2003 we made our first Vintage Port, a dream that we had since we started this project!”
Jorge Serodio Borges and Sandra Tavares

171. Pintas Vintage Port 2003, 75 cl

172. Pintas Vintage Porto 2005, 75 cl

173. Pintas Vintage Porto 2007, 75 cl

Richards Walford Ltd
Hales Lodge, Pickworth, Stamford,
Lincs PE9 4DJ
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Email: karen@r-w.co.uk

Quinta do Passadouro is located at the heart of the Pinhão River valley, in the Cima-Corgo region of the Douro. From 2004 Passadouro ceased to sell off grapes for blending to other port producers, to concentrate on its own single Quinta production. Winemaker, Jorge Serôdio Borges produces a distinctive port style showing freshness and clarity of fruit from the outset, whilst still ensuring the right balance of acidity and extraction for long ageing. The Vintage Port is made from grapes taken only from the estate's 60 year old mixed, high density vineyards.

174. NV Passadouro Ruby Reserva (75cl)

175. 2005 Quinta do Passadouro Late Bottled Vintage (75cl)

176. 2007 Quinta do Passadouro Vintage Port (75cl)

177. 2004 Quinta do Passadouro Vintage Port (75cl)



Rozès

Table
18a
PORT

Sara Hicks
UK Manager
Vranken-Pommery Monopole
sara.hicks@diageo.com

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Justerini & Brooks
12a Brick Street
London
W1J 7ET
020 7208 2525

The port house of Rozès was founded in 1855 by a Bordeaux wine merchant, Ostende Rozès, producing port wines of elegance, complexity and balance, generosity and richness. Sourced from grapes only from grade A and B vineyards from 9 different quintas, Antonio Saraiva, the winemaker, ensures that Rozès ports always show the full intensity of the regions' wines, and are consistently of the highest quality. Terras do Grifo is produced in the Upper Duoro. Named after the huge griffon vultures that are found in the area, this premium quality vintaged port is specifically designed to be consumed young.

Rozès Port is part of the Vranken-Pommery Monopole portfolio of luxury Champagnes, wines and port.

178. Rozès White Reserve

179. Rozès LBV 2000 (unfiltered)

180. Rozès Infanta Isabel 10 Years Old

181. Rozès 20 Years Old

182. Dom Rozès 40 Years Old

183. Terras Do Grifo 2006



Churchill Graham

Table
18b
PORT

Churchill Graham Limitada
Rua Da Fonte Nova 5
-156 Vila Nova De Gaia 4400
Portugal
Tel: 00351 223703641
Contact name: Johnny Graham

Contact in the UK:
Stokes Fine Wines Limited
The Old Garage, Apsley Estate
Andover, Hampshire
SP11 6NA
Tel: 01256 897640
www.stokesfinewines.com
Contact: Justin Liddle
Justin@stokesfinewines.com

Although Churchill's is considered a baby of the Port trade both in scale and age, indeed it was only founded in 1981, it has its roots deeply imbedded into quality Port history. Indeed Johnny Graham's family used to own the famous Graham's Port until it was sold in 1970. He and his Wife, Caroline (maiden name Churchill) created the company when Johnny left a job at Taylor's where he had been in the winemaking team, having spent the years before that working for Cockburns.

When asked how he would explain the Churchill's style, Johnny draws from his drinking experiences when he describes it as having the finesse and elegance of Grahams, the dryness and acidity of Cockburns and the structure and balance of Taylor's. These attributes go to making the wonderful and unique style of Churchill's. This style has been reinforced since 1999 with the purchase of two grade A properties, Quinta da Gricha and Quinta da Rio, which bring further terrior and depth to the blends.

The scale of Churchill's allows Johnny and his team to produce really exciting hand crafted traditional wines, using the methods that many houses are now unable due to their time consuming nature!

- 184. Churchill's Dry White Port – 50cl
- 185. Churchill's 10 Year Old Tawny – 50cl
- 186. Churchill's 20 Year Old Tawny – 50cl
- 187. Churchill's Unfiltered Late Bottled Vintage 2002
- 188. Churchill's Crusted Port
- 189. Churchill's 1991 Vintage

Quinta Do Noval
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Contact in the UK:
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Woodcock Hill
Coopers Green Lane
St Albans
AL4 9HJ
Telephone: 01707 274790
Fax: 01707 273188
Email: spollard@gonzalezbyassuk.com

Quinta do Noval lies in the Douro valley in Northern Portugal where it has produced great port since 1715. Vineyard is at the heart of Quinta do Noval's philosophy. It is significant that the company is named after its vineyard, that it is entirely based in the Douro valley and that its principal Vintage Ports, Quinta do Noval Nacional and Quinta do Noval are both single vineyard wines. The aim is to produce great classic Vintage Ports which are harmonious and elegant expressions of the terroir of Quinta do Noval.

190. Noval Black

191. Noval Late Bottled Vintage 2003 Unfiltered

192. Noval Ten Year Old Tawny

193. Noval Twenty Year Old Tawny

194. Noval Colheita 1995

195. Quinta do Noval 2003 Vintage

BARROS



Barros

Table
20a
PORT

Website: www.porto-barros.pt
Email: Sonia.Figueira@sogevinus.com
Phone: 00 351 22 374 6660
Fax: 00 351 22 376 4699
Address:
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n.º 344 - 4400-111
Vila Nova de Gaia
Portugal

Contact in the UK:
www.hallgartendruitt.co.uk
Email: sales@hallgartendruitt.co.uk
Phone: +44 (0) 1582 722538
Fax: +44 (0) 1582 723240
Address:
Dallow Road
Luton
Bedfordshire
LU1 1UR

Established at the beginning of the century, Barros, Almeida & Co. – Vinhos S.A. is undoubtedly, one of the most prestigious companies producing and trading port. Barros was acquired by Sogevinus in 2006 establishing them further as one of the most important players in the port market.

Barros port is recognised and appreciated throughout the world. Their reputation is based on the high quality of their wines especially their Colheita Ports, wines matured in cask for a minimum period of 7 years. Colheitas are superb wines with distinctly different characters between the vintages.

196. Barros Special Reserve

197. Barros Late Bottled Vintage

198. Barros Colheita 1996

199. Barros Colheita 1978

200. Barros Vintage 2000

201. Barros Vintage 1997



A.A. Cálem

Table
20b
PORT

A.A. Cálem and Filho
Av Diogo Leite 26-42
4400
Vila Nova de Gaia
Portugal
Phone 00 351 22 374 6660
UK Export manager David Betti
David.betti@sogevinus.com
Web www.calem.pt

Contact in the UK:
Chalié Richards and Company,
The Sovereign Distillery,
Wilson Road,
Huyton
L36 6AD
Phone 0845 850 4405
Web www.chalie-richards.co.uk
Contact Nick Leonard
nick.leonard@halewood-int.com

Founded in 1859 and the market leader in Portugal Cálem stands in high regard. Cálem Ports have won dozens of international accolades over the years. The Colheita 1989 on show today won “Best in Class” at the IWSC to follow on from the Trophy for best Port with the Cálem Vintage 2000.

202. Cálem Fine White Port

203. Cálem Colheita 1989 Port

204. Cálem Colheita 2000 Port

205. Cálem 20 Year Tawny Port

206. Cálem Quinta da Foz Vintage Port 1997

207. Cálem Vintage Port 2007



Quinta do Infantado

Table
21a
PORT

Quinta do Infantado, Vinhos do Produtor
Lda
Rua Pedro Escobar, 140 A
4150-596 Porto
Tel: + 351 22 610 08 65
Fax: + 351 22 610 01 51
e-mail: info@quintadoinfantado.pt

Contact in the UK:
Liberty Wines Limited
Unit D 18
The Food Market
New Covent Garden
London SW8 5LL
Tel: 0207 720 5350
Fax: 0207 720 6158
e-mail: info@libertywines.co.uk

Quinta do Infantado is a small company run by the family. The Porto wines come exclusively from grapes grown in the 46 ha of vineyards – “A” level – and are made, aged and bottled at the quinta, located on Douro’s right bank, close to Pinhão, in Gontelho Valley. All the wines are fermented in lagar and foot trodden. They ferment longer so there’s less sugar and thus less wine brandy is added.

- 208. Quinta do Infantado Porto Ruby

- 209. Quinta do Infantado Porto Reserva Especial

- 210. Quinta do Infantado Porto Green Label Reserva

- 211. Quinta do Infantado Porto Tawny 10 Years Old

- 212. Quinta do Infantado Porto LBV 2004

- 213. Quinta do Infantado Porto Vintage 2004



Maynard's Port

Table
21b
PORT

Maynard's Port
(Van Zeller Family Offices)
Rua Cândido dos Reis, 575
4400 - 075 Vila Nova de Gaia
Portugal
Contact: Tiago Trigo
(Partner / Director)
Telephone: +351.22.3773330
Mobile: +351.93.7326464
Skype ID: tiago.afonso.trigo

Contact in the UK:
Seeking distribution

Walter Maynard 1652

Walter Maynard is the name of one of the oldest wine merchants to have shipped Port back in 1652, before any of the British Port Shippers were founded. He was appointed Consul by his brother Thomas, who was Ambassador in Lisbon by order of King Charles II in 1660.

The family link with the VAN ZELLERS comes through Dorothea Augusta Kopke, who was his great-great-grand-daughter.

The Maynard trademark has been revived by the Van Zellers, with the clear intention of developing a high-quality Port range, based on the following main attributes:

Supported by the Van Zeller Port expertise.

A range covering all Port Styles / Categories.

Traditional & Premium Brand Positioning.

Active Investor, Long Term Industry Player.

Experienced Management team: ex-Qt^a do Noval and ex-The Fladgate Partnership.

Independent, family owned, non-aligned Port producer.

- 214. Maynard's Fine Ruby
- 215. Maynard's Finest Reserve
- 216. Maynard's Late Bottled Vintage 2005
- 217. Maynard's 10YO Tawny
- 218. Maynard's 20YO Tawny
- 219. Maynard's Vintage 2007



Niepoort Vinhos

Table
22
PORT

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Internet: www.winesfromportugal.com

Niepoort is an independent family business since 1842. Through five generations the business passed successfully from one Niepoort to the next Niepoort and in most cases older and younger generations worked side by side for a long period. The fifth generation, Eduard Dirk Niepoort is now in charge of the business. Dirk's passion for wines and the humble respect and curiosity for the DOURO terroir defined the team spirit over the last two decades and is a constant inspiration and challenge to the team. Dirk's sister, Verena Niepoort, joined Niepoort team as executive director in 2005.

- 220. Niepoort Dry White Port
- 221. Niepoort Ten Year Old White Port
- 222. Niepoort Ruby Dum Port
- 223. Niepoort Late Bottled Vintage 2005
- 224. Niepoort Crusted Port (release date December 2010)
- 225. Niepoort Vintage Port 2007
- 226. Niepoort 'Pisca' Vintage Port 2007
- 227. Niepoort Tawny Dee Port
- 228. Niepoort Colheita 2001 Port
- 229. Niepoort Colheita 1998 Port
- 230. Niepoort Ten Year Old Tawny Port
- 231. Niepoort Twenty Year Old Tawny Port



Sandeman Port

Table
23
PORT

Contact in the UK:
Johnny Powell, Director, Stevens Garnier.
Johnny.Powell@stevensgarnier.co.uk

Sandeman forms part of the very DNA of the Port industry and for over 300 years it has led the port category in more markets around the globe than any other house. The quality of the liquid, constant innovation and its well loved and iconic 'Don' branding ensures that it will do so for many years to come. Fortified wine is an intrinsic part of the Sogrape empire, with Sandeman playing the lead role.

232. Apitiv White Port

233. Partners Ruby

234. Founders Premium Reserve Ruby

235. Imperial Tawny

236. Late Bottled Vintage 2004

237. Vau Vintage 1999

238. 20 year Old Tawny



Offley Forrester

Table
23
PORT

Contact in the UK:
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The Offley house provides a modern twist to the ancient art of Port production. The style is soft, fruit forward and moreish, whilst the new bottle shape and contemporary labelling is precisely tuned to tickle the tastebuds of the younger generation. Offley was founded in 1737 but today proves conclusively that old dogs can indeed learn new tricks. Fortified wine is an intrinsic part of the Sogrape empire and Offley takes its place shoulder to shoulder with the mighty Sandeman in the portfolio.

239. Ruby

240. Forrester Reserve Ruby

241. Duque of Oporto Tawny

242. Late Bottled Vintage 2004

243. 10 Year Old Tawny



Graham's Port

Table
24
PORT

Graham's Port
Symington Family Estates
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Established in 1820, Graham is one of the most famous names in the Port Trade and is synonymous with the greatest Vintage Ports. Today, Graham's is owned by Symington Family Estates; the only British Port company to be owned and managed by one family for the last 120 years - an unparalleled tradition in the Port trade.

At the heart of Graham's Port is Quinta dos Malvedos in the upper reaches of the Douro Valley. Here, revolutionary robotic lagares work alongside ancient granite lagares where some of the harvest is still trodden by human foot.

- 244. Graham's Six Grapes
- 245. Graham's Crusted Port 2002
- 246. Graham's Malvedos Vintage Port 1998
- 247. Graham's Vintage Port 1994
- 248. Graham's Vintage Port 1980
- 249. Graham's 2007 Vintage - recently rated 97 points by Robert Parker
- 250. Graham's The Tawny
- 251. Warre's Otima 10 Year Old (50cl)
- 252. Graham's 20YO Tawny Port
- 253. Graham's 30YO Tawny Port

MADEIRA WINE

The patchwork of vineyards which make up the 400 hectares of vitis vinifera varieties on the sub-tropical island of Madeira, are ultimately responsible for one of the world's most unique wines.

The grapes of 1500 growers here go to market through only seven producer-exporters. Maturation is aided by the warmth of the climate ("Canteiro" process of the island's natural temperature fluctuation on the maturing barrels), or a heating technique ("Estufagem") practised since 1794.

Whether made from the more commonly found black-skinned Tinta Negra, or the white varieties of Sercial, Verdelho, Boal (Bual) or Malvasia (Malmsey), the wines must conform to strict parameters of dryness or sweetness.

So a Dry Madeira must have less than 1.5 Beaume (Extra Dry less than 0.5), whether a Sercial or not. Medium Dry must be between 1 and 2.5 Beaume, and may bear the title of Verdelho if that is the varietal source. Medium Sweet Madeira is between 2.5 and 3.5 Beaume (and will be a Boal, again if that variety is used), whilst a Sweet Madeira will have a Beaume greater than 3.5, and may bear the name of Malvasia or Malmsey, if this is the variety.

Madeira Wine, then, is both diverse and versatile, as well as unique. Its production is overseen by IVBAM, the Institute which controls the quality standards of not only Madeira Wine, but also local Handicrafts, Tapestries and Embroidery on the island. Somehow, calling the vineyards here patchworks doesn't seem so out of place after all.

From its basis as a trading post, once populated by Portugal in 1420, Madeira's development has always been rooted in the international market, and none more so than the United Kingdom. So, IVBAM is delighted to support the creation of the b.f.t. - Just as London helped to shape our most unique of wines, we are now able to participate actively in its future place in the market.

I V B A M
INSTITUTO DO VINHO, DO BORDADO
E DO ARTESANATO DA MADEIRA. IP

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e-mail: ivbam.sra@gov-madeira.pt site: www.vinhomadeira.pt



Blandy's

Table
25
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John Blandy established Blandy's in 1811. Five generations later the Blandy family still live on the island and are closely involved with all aspects of the business. In 1989 the Symington Family joined forces with the Blandy's and, through their joint expertise in wine making and marketing, the company is now the leading producer of premium quality wine on the island.

- 254. Blandy's Alvada
- 255. Blandy's Sercial 10 year old
- 256. Blandy's Verdelho 10 year old
- 257. Blandy's Bual 10 year old
- 258. Blandy's Malmsey 10 year old
- 259. Blandy's Harvest 2001
- 260. Blandy's Colheita Bual 1991
- 261. Blandy's Colheita Malmsey 1992
- 262. Blandy's Bual 1977



Vinhos Barbeito

Table
26
MADEIRA

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www.winesfromportugal.com

Vinhos Barbeito was established in 1946 by Mario Barbeito. Today, the company is run by his grandson Ricardo de Freitas, who has brought new energy and innovation to Barbeito, whilst still drawing inspiration from the best of the island's traditions. All wines shown below are naturally cask aged ("canteiro" method), and are bottled without added caramel.

- 263. Barbeito Boal Reserva
- 264. Barbeito Malvasia Reserva
- 265. Barbeito Sercial Old Reserve 10 Year Old
- 266. Barbeito Verdelho Old Reserve 10 Year Old
- 267. Barbeito Single Harvest 1997
- 268. Barbeito Malvasia 2000 cask 44a, Single Cask
- 269. Barbeito Boal 1982 Frasqueira
- 270. Barbeito Sercial 1988 Frasqueira



Justino's

Table
27
MADEIRA

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Fax: +351 291 934 049

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www.justinosmadeira.com
Julio Fernandes - Commercial Director
julio.fernandes@justinosmadeira.com

JUSTINO'S, MADEIRA WINES, S. A. was established in Madeira Island since 1870 and is one of the ancient producers and exporters of Madeira wine.

In 1993 went an internationalised company, making an association with one of the largest French group of wine and spirits distribution, building new ample and modern installations, and becoming leader on the international trade.

JUSTINO'S disposes of a high quality stock of wine, aged in oak casks, which allows supplying a selected market.

From the several Madeira wine types that are being exported, we call your attention for the COLHEITAS, which, without doubt, delights the most skilled connoisseur.

The wines are ever aged in oak casks and bottled only on demand.

- 271. Justino's Madeira Fine Dry 3 Years Old
- 272. Justino's Madeira Fine Rich 3 Years Old
- 273. Justino's Madeira Fine Dry 5 Years Old
- 274. Justino's Madeira Fine Rich 5 Years Old
- 275. Justino's Madeira Sercial 10 Years Old
- 276. Justino's Madeira Verdelho 10 Years Old
- 277. Justino's Madeira Boal 10 Years Old
- 278. Justino's Madeira Malvasia 10 Years Old
- 279. Justino's Madeira Boal 1978
- 280. Broadbent Madeira Terrantez 1978
- 281. Broadbent Madeira Colheita 1996

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Seeking Distribution

Founded in 1877 by Henrique Menezes Borges the company H.M.BORGES, SUCRS. LDA. is considered as one of the leading brand names of VINHO DA MADEIRA (Madeira Wine), possessing an excellent and considerable stock of high quality wines from which there is a wide range of wines currently found on the market. The company acquires the grapes based on a rigorous selection of producers. The grapes are picked from different areas of Madeira, especially from Estreito de Câmara de Lobos and from the North of Madeira. The growing demand and the increase knowledge of the product by a demanding market gave rise to a new attitude in company strategy, resulting in a new image of the product combined with a new institutional image. The presence in different markets at world level, such as Japan, Sweden, Norway, Italy and the United Kingdom, among others, make up the universe of clients of H.M.BORGES MADEIRA . The growing sale to these and other countries confirms and supports its contemporary attitude reflected in the new image and upheld in the quality of the product.

- 282. H M Borges Reserva 5 Years Medium Dry
- 283. H M Borges Reserva 5 Years Medium Sweet
- 284. H M Borges Old Reserve Sercial 10 years
- 285. H M Borges Old Reserve Verdelho 10 years
- 286. H M Borges Old Reserve Boal 10 Years
- 287. H M Borges Old Reserve Malmsey 10 Years
- 288. H M Borges Verdelho 15 Years
- 289. H M Borges Boal 15 Years
- 290. H M Borges Colheita Harvest Malmsey 1998
- 291. H M Borges Boal 1977



Henriques & Henriques

Table
29
MADEIRA

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Tel 02078403600.
Brand Manager
Joanna Delaforce
email.joanna@mentzendorff.co.uk

Established in 1850, Henriques & Henriques has the reputation of producing classical Madeira wines, which constantly win some of the most coveted national and international prizes in wine competitions.

292. Henriques & Henriques Sercial Ten Year Old

293. Henriques & Henriques Malmsey Ten Year Old

294. Henriques & Henriques Verdelho Fifteen Year Old

295. Henriques & Henriques Bual Fifteen Year Old

296. Henriques & Henriques Malmsey Fifteen Year Old

297. Henriques & Henriques Medium Rich Harvest 1998



Pereira D'Oliveira

Table
30
MADEIRA

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Fax. 00 44 (0) 1208 862613
Geoffrey Cole or Pamela Cole
e-mail boveywines@btconnect.com

Pereira D'Oliveira is an independent family business which was founded in 1820, and Anibal, Luis and Filipe who now run the company are direct descendants of the founder. Substantial quantities of old and rare wines are kept in oak casks in their premises, and bottled as required for sale.

We are highlighting "Anniversary" wines :- 20 years old Malvasia 1990, 21 years old Sercial 1989, 25 years old Verdelho 1985 and 30 years old 1980 Boal.

- 298. D'Oliveiras 5 year old Dry.
- 299. D'Oliveiras 5 year old Medium-sweet
- 300. D'Oliveiras 10 year old Dry.
- 301. D'Oliveiras 10 year old Medium-dry
- 302. D'Oliveiras 15 year old Medium-dry
- 303. D'Oliveiras 15 year old Sweet
- 304. D'Oliveiras Colheita Malvasia 1990
- 305. D'Oliveiras Colheita Sercial 1989
- 306. D'Oliveiras Colheita Verdelho 1985
- 307. D'Oliveiras Reserva Boal 1980
- 308. D'Oliveiras Reserva Verdelho 1973
- 309. D'Oliveiras Reserva Boal 1958

the

b.f.t.

2010

www.thebft.co.uk

Exhibitor enquiries for 2011

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